

# About Pinnell

Pinnell has been providing technology solutions to the Eastern & Central Washington and Eastern Oregon Community since 1937. From document management to multifunctional systems, we provide the broadest portfolio of technology and services for companies of any size and industry.

Pinnell was acquired by Global Imaging Systems, [www.global-imaging.com](http://www.global-imaging.com) (headquartered in Tampa, Florida), in 2004 and joined the Northwest Group. Global Imaging Systems operates 226 operating units across the country with 4,390 employees serving 150,000+ customers.

Because of our continued success year after year, in 2007, Global Imaging Systems and all of its operating units across the country became a wholly owned subsidiary of Xerox Corporation (NYSE: XRX) and added Xerox document technology and services to its offerings. Maintaining our local focus and independent approach to sales, service and customer support but also adding the benefits of the Xerox Corporation and its product line created an enormous benefit to our customer base.

- In the local area we have over 18 employees including over 8 technicians.
- Through Global Imaging Systems, our reach extends to 32 states with more than 130 locations nationwide with solutions sold and serviced by more than 4,500 employees.
- As a wholly-owned subsidiary of Xerox Corporation, we extend our reach globally with more than 57,000 employees.
- We align ourselves with best-in-class product and service manufacturers.

**Employees**>>> 18

**Locations**>>> Yakima and Kennewick  
QBSI: Redmond and Auburn, Washington  
CTX: Portland, Corvallis, and Eugene, Oregon

**Parent Company**>>> Xerox Corporation (NYSE: XRX)

**President**>>> Dan Brady

**Offices** >>> 6515 W Clearwater Ave. Suite 310, Kennewick, WA 99336  
>>> 3901 Kern Rd. #101, Yakima, Washington 98902

**Contact**>>> 509.452.9117 | | [www.pinnellinc.com](http://www.pinnellinc.com)

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**PINNELL**

## Technology>>>

- Multifunctional Color:** A complete line of products that copy, print, fax, and scan at speeds from 15-45 pages per minute in black and white and color.
- Multifunctional BW:** A complete line of products that copy, print, fax, and scan at speeds from 15-80 pages per minute in black and white.
- Production Color:** Advanced production machines made to run at speeds from 55-70+ with graphics color.
- Production BW:** Advanced production machines made to run at speeds from 81-288+ in black and white.
- Printers:** Color and black & white desktop laser printers
- Wide Format:** Large format multifunctional devices for both technical and graphic arts environment.
- Fax:** Facsimiles available for any type of volume.
- Scanners:** A vast array of scanners that provide easy input to any software application.

## PINNELL 360° Assessment>>>

PINNELL 360°™ is a revolutionary assessment methodology. The PINNELL 360°™ Assessment measures the core areas required to achieve true optimization. It is a multi-source approach that delivers a comprehensive snapshot, providing clear visibility into each of seven core business areas. Integrated reporting tools deliver concrete, actionable guidelines for complete alignment of all technology and business process initiatives.

***Understand Culture >> Inventory Technology >> Analyze Usage >> Capture Costs  
Review Workflow >> Examine Processes >> Study Sustainability***

## Sustainability>>>

We are committed to supporting every sustainable initiative. We stand behind all efforts of Xerox and our other partners to help customers reduce office waste, reduce the use of paper and manage equipment at end of life. Together with our employees, suppliers and customers, we strive to maintain the highest standard to preserve our environment:

### ***>>Reduce energy use to protect our climate***

We provide ENERGY STAR® energy-efficient products and solutions to our customers.

### ***>>Prevent and manage waste***

Many of the products and solutions we support are designed to use resources efficiently, minimizing waste and reusing or recycling materials. Xerox solid ink technology replaces cartridges - creating far less waste.

### ***>>Preserve clean air and clean water***

We are committed to using products that minimize the use of toxic materials and heavy metals - including initiatives to lower greenhouse gas emissions.

### ***>>Preserve biodiversity and the world's forests***

Many of the solutions we offer help reduce paper consumption through innovative software products and print-on-demand functionality.

We provide a total solution to maximize productivity and make your workflow more efficient.

# PINNELL

A Xerox Company

